

# **Conclusion**

# Instructor Guide

# **Objectives**

- Review topics covered in workshop.
- Generate topics for future training.
- Answer remaining questions.
- Discuss available resources.
- Make counselors feel supported and appreciated.
- Encourage participants to complete evaluation.

# **Materials**

- PowerPoint Presentation
- Resources
- Resource lists
- Certificates of Completion

# **Trainer Tips**

- The instructor's guide is just that, a guide. If you feel more comfortable teaching from the PowerPoint slides, for example, feel free to do so.
- Encourage participants to suggest future training topics.
- Before the presentation, be sure to fill in the names of the modules covered in the workshop on Slide 3.

# **PowerPoint Outline**

Slide Thumbnail	Content
Slide 1	
National Training for Counselors and Mentors  Funding Education   Academic Year Beyond High School   2017-2018	
Slide 2	
Conclusion	

# Slide Thumbnail Content Today we have talked about: Slide 3 [Insert Module Title]; Conclusion [Insert Module Title]; Insert Module Name · Insert Module Name [Insert Module Title]; Insert Module Name · Insert Module Name Insert Module Name Insert Module Title]; • Insert Module Name Resources [Insert Module Title]; [Insert Module Title]; and Our final segment will discuss resources. Note To Instructor: Before moving on to the following material, ask the participants if there are any federal aid topics not covered today on which they would like to receive information. Possible topics they may suggest include issues related to student lending, specific special circumstance cases, awarding strategies/award letters, etc. You may wish to suggest that they contact financial aid professionals at local area colleges, representatives from the state guaranty agencies or members of the state student financial aid organization when specific issues/questions arise. Also indicate that you are about to provide them with a set of

resources/websites that can be helpful in answering their questions.

# Content

# Slide 4

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# Resources

Counselor resources can be found at the following link on the financial aid toolkit website:

• financialaidtoolkit.ed.gov/trainers

Scroll down the "NT4CM Training Materials" and click on the link

# **Counselor Resources**

Please refer participants to the material behind the resource tabs if you provided hard copies.

The following materials are available for downloading and printing at <a href="http://financialaidtoolkit.ed.gov/trainers">http://financialaidtoolkit.ed.gov/trainers</a> (scroll down and click on NT4CM Training Materials.") We believe this variety of documents and forms will be helpful to you as you assist your students and families:

- Student Aid Program Summary;
- Financial Aid Application Checklist;
- Application Form Tracking Worksheet;
- Cost of Attendance Comparison Worksheet;
- Award Package Comparison Worksheet;
- Financial Aid Consultants and Scholarship Search Services Fact Sheet;
- Sample Scholarship Inquiry Letter; and
- Financial Aid Glossary.

**Note to Instructor:** Make participants aware that many of these documents should be made available when hosting a financial aid night presentation.

# Content

# Slide 5

Federal Resources

# Websites

- www.studentaid.gov
- www.studenta
- www.financialaidtoolkit.ed.gov
- http://fafsademo.test.ed.go
- Social Media (Facebook, Twitter, YouTube)
- Federal Student Aid Information Center (FSAIC)
- 1.800.4.FED.AID (1.800.433.3243)
- 1.800.730.89139 (TTY)

# **Federal Resources**

Please refer participants to the material behind the resource tabs if you provided hard copies.

When looking for resources and answers, the following federal websites can provide you with a wealth of information:

- www.studentaid.gov federal aid information site for students;
   provides information about college, financial aid, scholarships, career information, and links to other helpful sites.
- www.fafsa.gov serves as the official site to complete and submit a
  FAFSA. May download worksheets, check status of application, view
  results, and make corrections at this site. The FAFSA4caster tool
  helps students and families get an early estimate of eligibility for
  federal student aid.
- financialaidtoolkit.ed.gov provides basic college access and financial aid information. Learn how to plan a financial aid night or conduct outreach. The fafsademo site is also located on the toolkite website
- www.fsapubs.gov Federal Student Aid Publications Ordering System; on-line ordering for free financial aid publications from the U.S. Department of Education.
- www.fsaid.ed.gov An FSA ID is a username and password that
  you must use to log in to certain U.S. Department of Education (ED)
  websites. as well as completing your FAFSA form. The FSA ID
  replace the PIN, and more information about the FSA ID is located
  here https://studentaid.ed.gov/sa/fafsa/filling-out/fsaid
- www.ftc.gov/scholarshipscams supplies information on scams and provides an on line complaint form, fact sheet, and hotline number.

# **Federal Student Aid Information Center**

Federal Student Aid Information Center or FSAIC representatives can answer general questions about financial aid or provide assistance with submitted and/or processed FAFSAs.

# Content

# Slide 6

## Miscellaneous Resources

- Review this section for a variety of websites that contain financial aid resource information for counselors as you assist students and parents
- Features NASFAA, "Ask an Advisor," and a site that translates English financial aid terms into Spanish

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# **Miscellaneous Resources**

→ Please refer participants to the material behind the resource tabs if you provided hard copies.

The following list of sites contains additional types of information that should assist you in being a resource for your students and families. Please note that a mention in the NT4CM materials does not constitute an endorsement by any of the organizations that bring you the NT4CM training.

- www.nasfaa.org The 'Students, Parents & Counselors' section contains a vast amount of information regarding the financial aid process, tuition tax benefits, aid-related publications, scholarships, loans, and early awareness.
- www.finaid.org/educators contains comprehensive information about scholarships, loans, savings plans, military aid, aid calculators, and aid applications as well as an "Ask the Aid Advisor" option for personalized assistance.
- www.collegegoalsundayusa.org serves as the site for College Goal Sunday event sponsored by over 30 states, offering free oneon-one help with completing a FAFSA.
- http://www.tgslc.org/spanish/glossary TG provides an on-line version of the Postsecondary Education English-Spanish Glossary.
   This searchable database will help you find the Spanish equivalent to over 2,000 English terms used in student financial aid and the higher education arena.
- www.collegeaccess.org functions as a site for counselors, access advisors, and mentors with vast resources for college access in general.
- www.collegeboard.com/student/pay/index.html hosts a wealth
  of resources for financial aid planning, aid calculators, loans, and the
  CSS Profile (additional aid form required by some colleges).

# Content

# Slide 7

# E-mail Communications

- E-mails to counselors based on annual financial aid cycle
- NT4CM will either e-mail you or your state coordinator, who will forward messages
- Questions? Contact state coordinator or e-mail <a href="mailto:nt4cm@ed.gov">nt4cm@ed.gov</a>, which is strictly for counselors and mentors
- If parents and/or students have questions, they should contact 1-800-4-FED-AID

# **E-mail Communications**

To provide on-going support throughout the year, NT4CM has initiated the following information connections:

- E-mails to counselors based on the annual financial aid cycle.
- NT4CM will e-mail messages either directly to you or to state coordinators who will forward the message to you.
- If you have questions, you should contact your state coordinator or send an e-mail to the address indicated on the slide for counselors and mentors.

If parents and/or students have questions, they should send an e-mail to the address designated for students and parents.

# Slide 8

# Thank You

We know how important you are to students and their families, and we thank you for everything you do!

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# Slide 9

# **Evaluations**

- Please take time to complete an evaluation
- We will use your comments and suggestions to improve future training and outreach efforts

# **General Questions**

Ask counselors if they have any general questions about any of the information covered today or any aid questions for topics not addressed.

# Slide 10



# Final Items

· Certificate of completion

# **Evaluations**

Note to Instructor: Depending on how your state conducts evaluations, direct participants to either a paper form or the website to complete an evaluation.

Please take the time to complete an evaluation.

We will use your comments and suggestions to improve future training and outreach efforts.

# Slide 11 As additional recognition for completing the NT4CM workshop, we are presenting each one of you with a certificate of completion. Also, we are providing a Continuing Education Report Log Form (if applicable) for those who are interested in receiving continuing education units for this training. We thank you for your participation today and for your dedication to students and families. Slide 12 Provided by: NASFAA NASFAA















